



Dear HFS Parent/Guardian:

**It is time for Holy Family School students to choose their instruments!** Here's a step-by-step guide to help students and parents select a beginning band instrument.

1. HFS beginning band students can play flute, clarinet, trumpet, or trombone. Follow the links to see demonstrations of these instruments, and consider which instrument your student prefers.

[Flute](#)

[Clarinet](#)

[Trumpet](#)

[Trombone](#)

2. Watch [Marshall Music's fitting demonstration](#) to help your student assess if they will be successful producing a sound on the instrument(s) they like best.
3. If you would like help choosing an instrument, please [email me](#) for further discussion.
4. [Get an instrument](#) for your student at [marshallmusic.com/rentals](http://marshallmusic.com/rentals)!

Holy Family School Bands partner with Marshall Music and recommend their rent-to-own program for your student's instrument. Marshall Music uses the instruments and equipment I recommend, and the instruments are safe and sanitized. All maintenance and insurance is included free of charge, so your student's instrument will always be in proper working order! Instruments will be shipped directly to your home (see page 2).

If choosing another source or purchasing a used instrument, please consult with me to make sure your student receives a quality instrument on which they will be successful. Be wary of seemingly inexpensive instruments, particularly when shopping online. Check with me first! Many "off-brand" instruments can be easily found at extremely low prices, but are often of poor quality, play out-of-tune, and not repairable.

I look forward to working with your student in band this year! Please feel free to reach out to me with any questions.

Best regards,  
Zachary Smith  
Director of Bands, Holy Family School  
[zsmith@hfsqb.org](mailto:zsmith@hfsqb.org)



 **Rent Now at  
marshallmusic.com**



*Marshall Music Co.*

**EXCLUSIVE  
BAND INSTRUMENT  
Rental & Purchase Plan**

- **FREE** Maintenance, Repair, & Insurance
- **FREE** Exchanges
- **FREE** Upgrades with 100% rental payment credit

BAND INSTRUMENTS	MONTHLY
Flute, Plastic Clarinet, Trumpet, Trombone	\$33
Wood Clarinet	\$49
Oboe, Alto Saxophone, Tenor Saxophone, Baritone	\$66
French Horn	\$79+
Percussion	\$21+

Rental rates do not include Michigan sales tax.

**DIRECTORS CHOOSE MARSHALL MUSIC**

**FLEXIBLE & AFFORDABLE**

- 100% of rental payments apply to instrument purchase
- Instruments pay off in 3 years or less\*
- Return at any time

**MAINTENANCE & PROTECTION**

- All repairs included FREE
- Instruments stolen or damaged beyond repair will be replaced with one of equal value FREE



**CONVENIENT & LOCAL**

- School Service Representatives visit schools weekly for student-school repair and supply needs
- **Marshall Music is a Michigan business serving Michigan schools and families**

\*certain exclusions apply based on added equipment

**RENT NOW AT MARSHALLMUSIC.COM**

- Select your school district and building
- Complete the rental form
- Ship directly to your home \*please note: certain instruments may be delivered to the school due to size and/or director preference
- Instruments and mouthpieces are carefully cleaned and sanitized
- Instruments and equipment are selected and approved by your director

**LOCATIONS**

<b>LANSING</b>	(800) 221-1755	3240 E. Saginaw St., Lansing, MI 48912
<b>WEST BLOOMFIELD</b>	(866) 788-2032	7470 Haggerty Rd., West Bloomfield, MI 48322
<b>ALLEN PARK</b>	(800) 530-7077	6500 Allen Rd., Allen Park, MI 48101
<b>TROY</b>	(866) 788-2031	4052 Rochester Rd., Troy, MI 48085
<b>KALAMAZOO</b>	(866) 866-0964	951 Mall Dr., Portage, MI 49024
<b>TRAVERSE CITY</b>	(800) 996-9619	1197 S. Airport Rd. W, Traverse City, MI 49686